GAIN THE SCIENCE, TECHNOLOGIES AND CONTACTS YOU NEED TO OPTIMIZE DEVELOPMENT IN PLANT PROTECTION AND PLANT GROWTH PRODUCTS

**BIOSTIMULANTS**
Increase crop yields, apply horticultural best practices and enhance nutrient use efficiencies.

**BIOPESTICIDES**
Develop an effective IPM program to control targeted pests while protecting crop yields.

**AGROCHEMICAL FORMULATION**
Enhance the bioavailability and delivery of your active ingredient while remaining EPA-compliant

**NEW FOR 2017**
- **KEYNOTE PANEL:** The Impact of M&A Across Industry
- **How the Industry is Changing and its Impact on Growers**
- **How SME’s Can Survive in Today’s Market**
- **Increasing Crop Production for Global Food and Nutrition Security**
Pre-Conference Workshop: Global Harmonization of Plant Protection

Monday, July 24, 2017 • 9:30 am - 4:00 pm

For several decades, growers and processors demand a level playing field in plant protection so that their produce finds open markets. Their expenses for crop protection need to be recuperated after harvest. Harmonized Plant Protection means means (a) the availability of identical active substances for each crop and (b) use patterns that are similar enough to leave compatible residues across national borders. The problem is well known to all involved in plant protection. Therefore, since 1999, the OECD has led the development of common approaches, agreements and templates. Today, companies and regulators could theoretically cooperate across national borders using the OECD material. In this workshop we will explore which material is available, how companies and regulators can make use of this material and what, if anything, holds them back.

Imme Gerke, Global Regulatory Strategist, IDRG
Tuesday, July 25, 2017

PLENARY SESSION

8:15
Chairperson’s Opening Remarks

8:40
Registration & Coffee

8:45  KEYNOTE PRESENTATION: Coming Full Circle – “New” Biology and the Future of Agriculture

- Appreciating the inter-relationships of plants, soil, and the microorganisms within the agricultural environment
- Rapid and diverse – and interconnected – technological innovations are occurring at universities, start-ups and established agri-giants move into the marketplace
- Consumers and retailers are driving the need for sustainable solutions in agriculture

Dr. Ry Wagner, CEO, Agrinos

9:15  KEYNOTE PANEL: Movers and Shakers: the Impact of M&A across Industry

- Movers and shakers: the impact of M&A across industry
- Does recent M&A activity improve innovation or hinder it?
- How will M&A impact the cost of products?

Marcus Meadows-Smith, CEO, BioConsorit, John Brubaker, CEO, Plant Impact plc

10:00  Networking Refreshment Break in Exhibit Hall

10:45  SPOTLIGHT SESSION:

Brassinosteroids: Their Impact on Crop Productivity and Quality

Bhushan Mandava

Interaction of Microbial Biopesticides with Conventional Pesticides

Stephen O. Duke, Research Leader, USDA

Interaction of microbial biopesticides with conventional pesticides: Some conventional pesticides are toxic to certain microbial biopesticides (antagonizing activity)
- Some conventional pesticides can synergize certain microbial biopesticides (synergizing them)
- Generalizations about interactions microbial pesticide/conventional pesticide interactions cannot be made
- The influence of conventional pesticides on live microbial biopesticides deserves more study

Regulatory Progress Report: Critical Information from the Biostimulant Coalition

David Beaudreau, Senior Vice President, Biostimulant Coalition

Case Study of a Bridge Between a Scientific Discovery and its Industrial Development as a Biopesticide

Mr Sandro Frati, New Business Development, bi-pa
Authors: Sandro Frati, BPA Biological Products for Agriculture, Technologelaan 7, 1840 Londerzeel, Belgium; Peter J. Porpiglia, AMVAC Chemical Corporation, 4695 MacArthur Court, Suite 1200, Newport Beach, CA 92660 USA

12:30  Networking Luncheon in Exhibit Hall
<table>
<thead>
<tr>
<th>Time</th>
<th>Agrochemical Formulation</th>
<th>Biopesticides</th>
<th>Biostimulants</th>
</tr>
</thead>
<tbody>
<tr>
<td>2:00</td>
<td>Maximising Returns through Re-Formulation: Reformulation Strategies for Old Molecules</td>
<td>The BioAg Alliance</td>
<td>Updates from Kannar Earth Science</td>
</tr>
<tr>
<td></td>
<td>• New formulation technologies applied to off-patent molecules</td>
<td>• Our microscope discovery and development strategy</td>
<td>Sam Cloet, CEO, Kannar Earth Science</td>
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<td></td>
<td>• Registration strategies for off-patent molecules</td>
<td>• Preliminary results of our pipeline</td>
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<td></td>
<td>• Maximising returns through re-formulations</td>
<td>• Development of new products</td>
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<td></td>
<td>• Industry case study examples of where older formulations have been improved</td>
<td>• Key trends/challenges</td>
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<td></td>
<td>• What constitutes a new formulation and what constitutes a minor change?</td>
<td>Matthew DiLeo, Group Leader, Novozymes</td>
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<td>• Opportunities and strategies for generic companies</td>
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<td>Dr. Miguel Gimeno, Scientific/Technical Advisor, GAT Microencapsulation GmbH</td>
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<tr>
<td>2:30</td>
<td>Performance Chemistry: Biobased Solvents with Additional Benefits for Agrochemical</td>
<td>Applying Biologicals to Seed; Biological Enhancements for Agricultural Crops</td>
<td>Case Study from Acadian Seaplants</td>
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<tr>
<td></td>
<td>Formulations</td>
<td>Requires Specific Care and Handling</td>
<td>Jeff Norrie, Senior Scientist, Acadian Seaplants Limited</td>
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<td>How do we create commercially viable products that produce stronger crops that resist</td>
<td>• Addressing the specific care and application method to ensure successful</td>
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<td>disease and contribute to better food- while being kinder to the planet? The</td>
<td>results when using biological products.</td>
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<td>presentation will cover Corbion's biobased solvents that exhibit high solvency power</td>
<td>• A list of fail factors will be covered</td>
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<td>for a large range of active ingredients that have very low phytotoxicity, are</td>
<td>• Explanation of why biologicals need special care</td>
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<td>environmentally friendly and easy to use.</td>
<td>Mr. Vince Wertman, Director of Technical Services, ABM</td>
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<td>Douglas Porto, Market Application Scientist, Chemical Specialties, Corbion</td>
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<tr>
<td>3:00</td>
<td>A Formulation Challenge Scenario</td>
<td>New Discoveries for Biocontrol from the Crop Microbiome</td>
<td>The First 25 Years Marketing Biostimulants and a Tribute to Some Pioneers</td>
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<td></td>
<td>During this session a formulation problem will be presented to the group. The group</td>
<td>• Review of the AgBiome discovery pipeline, including new leads and new</td>
<td>What Has Been Learned:</td>
</tr>
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<td>will be able to share their thoughts, ideas and possible solutions to such a challenge.</td>
<td>targets for biocontrol; Lessons learned from sequencing 30,000</td>
<td>Biostimulants Needed An Industry, Relationship In Sales</td>
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<td>William Geigle, Principle Scientist, Formulations, Provivi</td>
<td>crop-associated microbes; Laboratory and field results for disease and insect</td>
<td>Matter, Precision Farming Impact, Yield Enhancing Products vs All Other, Faith</td>
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<td>control pipelines</td>
<td>Pioneers Who Have Contributed To The Industry:</td>
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<td>Dave Ingham, Agbiome</td>
<td>Dr. T. L. Senn, Per Bye Ohrstrom, Travis Jones, Dr. Ronnie Heiniger</td>
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<td>3:30</td>
<td>Networking Refreshment Break in Exhibit Hall</td>
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<td>4:00</td>
<td>Case Study 1: Formulating Biopesticides</td>
<td>Sustainability in Agriculture</td>
<td>Key Points on Agrobiologicals Development, a SME Biotech Perspective</td>
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<td></td>
<td>• Case study from Marrone Bio Innovations exploring formulating biopesticides</td>
<td>Improving soil health, natural resource utilization and crop productivity -</td>
<td>• Developing biologicals- insight and advice from SME point of view</td>
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<td></td>
<td>• Exploring formulation challenges including stability</td>
<td>cornerstones of sustainable agriculture.</td>
<td>• Challenges when it comes to developing biological products</td>
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<td>• How to overcome some of these challenges?</td>
<td>Terry Stone, VP of Regulatory Affairs &amp; Sustainability Programs, Agrinos</td>
<td>• Innovation within ag biotech companies Participants</td>
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<td>Pankaj Pathak, Formulation Scientist, Marrone Bio Innovations</td>
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<td>Xana Belastegui Macadam, Chief Business Development Officer, Iden Biotechnology</td>
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<td>4:30</td>
<td>Case Study 2: Formulating Biopesticides</td>
<td>Understanding and Exploiting the Interface of Plants (Genetics) and the</td>
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<td>• Case study from exploring formulating biopesticides</td>
<td>Microbiome</td>
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<td></td>
<td>• Exploring formulation challenges</td>
<td>Alan Gould, Owner, Soft biotech consulting</td>
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<td>• When formulating biopesticide products what are some of the key considerations</td>
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<td>scientists need to take into account?</td>
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<td>Luis Enrique Miranda Arredondo, General Manager, Mezfer</td>
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<td>5:00</td>
<td>Case Study 3: Formulating Biopesticides</td>
<td>Key Points on Agrobiologicals Development, a SME Biotech Perspective</td>
<td>The Latest Scientific Advances in Peptides as Biostimulants</td>
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<td>• Case study example of formulating biopesticide products</td>
<td>• Developing biologicals- insight and advice from SME point of view</td>
<td>• Comparison of different biostimulants, how they work and why they are</td>
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<td>• Feedback on biopesticide formulation and key advice from Agrilife</td>
<td>• Challenges when it comes to developing biological products</td>
<td>gaining of importance in the market place</td>
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<td>Venkatesh Devanur, CEO, Agrilife</td>
<td>• Current R&amp;D and breakthroughs in the biostimulants research and development</td>
<td>• Peptides, through signaling plants physiological pathways and trigg</td>
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<td>• Peptides, through signaling plants physiological pathways and triggering</td>
<td>ing plant innate system, support plants defense against biotic and abiotic</td>
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<td>plant innate system, support plants defense against biotic and abiotic stress</td>
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<td>• Peptides provide additive and synergistic performance for the microbial</td>
<td>• Peptides enhance plant’s yield through benign mode of action strongly</td>
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<td>products as they enable plants to better utilize nutrients and other</td>
<td>supports sustainable agriculture</td>
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<td>chemistry produced by the microbes</td>
<td>Mariola Kopcinski, Director Scientific Alliances, Plant Health Care</td>
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<td>5:30</td>
<td>Case Study 4: Formulating Biopesticides</td>
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<td>Ketan Metha, Founder &amp; Director (CEO) / FAO-WHO JMPS Member for Registration Guidelines</td>
<td>The Latest Scientific Advances in Peptides as Biostimulants</td>
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<td>of Biologicals, Ecosense Labs. (I) Pvt. Ltd. / AgroCare</td>
<td>• Comparison of different biostimulants, how they work and why they are</td>
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<td>gaining of importance in the market place</td>
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<td>• Peptides provide additive and synergistic performance for the microbial</td>
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<td>6:15-</td>
<td>Networking Reception in the Exhibit Hall</td>
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<td>6:15-</td>
<td>Afterwards, we will be heading to a local bar and restaurant for some drinks, snacks</td>
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<td>8:15</td>
<td>and evening entertainment. We look forward to welcoming you.</td>
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Wednesday, July 26, 2017

8:45  Chairperson’s Opening Remarks

9:00  **KEYNOTE PRESENTATION:** Increasing Crop Production for Global Food and Nutrition Security

Achieving the longstanding goal of global food and nutrition security will improve human health as well as global living standards. While great progress has been made to reduce chronic hunger, incidences of sporadic hunger, (e.g., due to episodic famines and outbreaks of pests and pathogens) remain high. Progress is in part a consequence of increased investments in productivity, and market access of producers and consumers. It is encouraging that more developing countries have focused on improving production of nutrient-rich crops, as well as commodity row crops, returning both financial and social benefits. Seed traits, including tolerance to biotic and abiotic stressors developed via conventional and advanced genetics are key factors in achieving food and nutrition security. Likewise use of beneficial microbes and microbederived materials, which act as biostimulants and bioprotectants against pests and diseases, expand the repertoire of genetics-based tools that can be used to improve crop performance and reduce farmer input costs. Indigo (www.indigoag.com) focuses on identifying microbes that are components of the endophytobiome to improve plant growth and tolerance to stressors. This and other uses of microbes can potentially reduce the use of agricultural chemicals in coming years as new science and additional R&D focus on sustainability in agriculture.

Roger Beachy, Chief Science Officer, Indigo Agriculture

10:00  **Networking Refreshment Break in Exhibit Hall**

<table>
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<tr>
<th>Time</th>
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<tr>
<td>10:30</td>
<td><strong>New Biopolymer Based Microcapsules for Plant Protection And Nutrition</strong></td>
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<td>The benefits of encapsulation of active agents for plant protection nutrition. Simultaneous encapsulation of both biological and chemical active agents. Synergy of biological and chemical active agents for ecological production. New ecological formulation for agricultural protection.</td>
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<td>Marko Vincakovic, Ph.D., Associate Professor, Faculty of Agriculture, Department of Chemistry, University of Zagreb</td>
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</table>

11:00  **Formulation and Compatibility of Fertilizers**

Christopher Underwood, Innovation Chemist, Product Development Manager, AgroLiquid

11:30  **PANEL hosted by Xconomy:** Applying New Biology to Agriculture and Food

The U.S. leads the world in applying those advances to create medicines to improve or even cure human diseases. But these same discoveries, in areas like gene editing, epigenetics, the microbiome, proteomics, antibiotics, diagnostics, and more, hold tremendous potential for agriculture and food—and are being pursued by both big companies and a new generation of startups. What have we learned from human work that can be applied to this vast other domain, and what are the barriers slowing things down? What is the role of startups in this new era? How can we accelerate our learnings in human therapeutics to improve crop outputs, yield more nutritious food, and produce better, safer pesticides and fertilizers that can help both advanced economies and developing nations?

John Dombrosky, CEO, Agtech Accelerator

Chris Otey, Senior Principal, Science & Technology, Alexandria Venture Investments

Mary Beth Miranda, Novozymes

Ray Shiito, Bayer

12:15  **Networking Luncheon in Exhibit Hall**

1:30  **WEBINAR:** What’s New In Agrochemical Formulation? A Review of Novel Technologies and Approaches

Dr Jim Bullock, Director, iFormulate Ltd

1:30  **Developing Microbial Biostimulants to Enhance Agricultural Productivity? Promise, Perils and Possibilities**

- Understanding biostimulants from a soil ecology perspective
- Benefits of selecting consortia
- Challenges of selectively breeding of soil microbes to work well in agricultural management
- Overcoming the hurdles to market: Development time, effectiveness, efficacy and shelf life
- Our impact

Colin Bell, Co-Founder and Chief Growth Officer, Growcentia

1:30  **Efficient Manufacture of RNAi and its Use In Urban and Structural Pest Control**

- Efficient manufacture of RNAi and its use in urban and structural pest control
- RNA for RNAi can be produced efficiently and cost effectively
- RNA is an environmentally and toxicologically benign method for controlling urban and structural pests
- RNAi dose for control of fire ants is in the nanogram range
- Portfolio of RNAi products for urban and structural pest management
- Fire ants, Cockroaches, Household ants, Termites

John Killmer, VP, Marrone Bio Innovations

2:00  **Case Study: Pesticide Suspoemulsion (SE) Formulation**

Roy Chen, Formulation Lab Team Lead, ADAMA

2:00  **The Promise of Microalgae as a Soil Amendment**

- The role of microalgae in natural, healthy soils
- Microalgae’s role in the biome
- Understanding the difference between microalgae and macroalgae
- What have been the barriers to the development of microalgae products for plant agriculture?
- What does the research tell us about the impact of microalgae on soil health and crop performance?

Len Smith, Chief Business Officer, Heliae

2:00  **Biologicals: Global Products for a Growing World**

- How biologicals affect global production
- Market Challenges with Biologicals
- Distribution: Hurdles & Solutions
- Future Needs

Bradley Curtis, International Sales Manager, ABM

www.CropsChemicalsUSA.com
### Wednesday, July 26, 2017 (continued)

<table>
<thead>
<tr>
<th><strong>Agrochemical Formulation</strong></th>
<th><strong>Biostimulants</strong></th>
<th><strong>Biopesticides</strong></th>
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</table>
| **2:30** | Cyclodextrins for Improvement of Agrochemical Formulations by Wacker | Improving Field Performance of Beneficial Microbes Using a Novel Delivery Approach  
- Biologics products experience significant population declines within the current supply chain, leading to inconsistent field performance  
- Many microbes proven in research to have beneficial effects on multiple crops have not been commercialized because of incompatibility with current distribution methods  
- To address a commercial need, 3Bar Biologics developed a novel delivery approach that activates the beneficial microbes at the point of use to deliver the freshest, most viable biologics product to the field  
- Consistent yield advantages have been shown using the delivery system in corn and soybean field trials.  
_Jane Patterson Fife, Chief Science Officer, 3Bar Biologics_ | Next Generation Biopesticides in the Microbial & Microbiome Space  
_Marcus Meadows-Smith, CEO, BioConsortia_ |

| **3:00** | Case Study: Understanding Challenges of Thermal Fogging High-Vapor Pressure Formulations Inside Potato Storages  
- Description and design variations of potato storages  
- Desirable formulation attributes for efficient thermal fogging  
- Challenges and obstacles for optimal vapor distribution inside storages  
- Modeling vapor movement patterns over time  
- Importance of storage design, formulation, ventilation, fan speeds, humidity, temperature etc. on vapor movement  
- Problems to avoid  
_John A. Immaraju, Ph.D., Senior Director of Product Commercialization & International Product Development, AMVAC Chemical Corporation_ | Snake-oil Products – Can We Overcome This?  
- How to show your product is not a snake-oil product  
- How to educate growers and get your message across  
- How damaging are snake-oil products to us?  
_Roger Tripathi, President, Acadian Plant Health Division, Acadian Seaplants Limited_ | Fungal Biopesticides for the Suppression or Control of Various Diseases When Used alone, in a Tankmix or in an IPM Program  
- Endophyte Enhancement: Features, Benefits and Challenges  
- It’s Alive: Retraining the scientist/grower to use a living organism.  
- Inside/Outside...inoculation of the Endophyte into the seed, leaf, flower and fruit.  
- Competitive Exclusion: 1st to occupy wins - Mycoparasitism: Late entries are food  
- Stress Reduction: Sunlight Saving, Drought Tolerance and Rhizobia Enhancement  
- Changes: Microfloral Shift in crop residue, root systems and in fruit and grain.  
- Disinfection: Pathogen reduction/removal...seed quality improvement  
- Toxin reduction or removal for improved Food and Feed  
- IPM...Fewer Applications: Endophyte Enhanced Crops Yield  
_Bill Brown, President, Adjuvant Plus_ |

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<tr>
<th><strong>Networking Refreshment Break in Exhibit Hall</strong></th>
<th><strong>4:00</strong></th>
<th><strong>4:30</strong></th>
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</table>
| **4:00** | Trends of Rapid Changes to These Nozzle Designs that Impacts Pesticide Application  
Andrew Hewitt, Senior Research Fellow, The University of Queensland, Australia and The University of Nebraska, USA | Case Study from Greencorp  
_Jesus Yáñez, CEO, Greencorp_ | An Update from NewLeaf Symbiotics  
_Mike McFatrich, Vice President, Business Strategy and Development, NewLeaf Symbiotics_ |

| **4:30** | Use of Remotely Piloted Aircraft (RPA) for Pesticide Delivery  
- Results from multi-season field evaluations of unmanned, remotely-piloted aircraft spraying  
- Current success in commercialization of RPA agrochemical applications  
- Technical issues in RPA spraying  
- Current regulatory issues in RPA spraying.  
_Durham (Ken) Giles, Professor and Vice Chair, Department of Biological & Agricultural Engineering, University of California, Davis_ | Prohydrojasmon Improves Fruit Coloration in Apples  
_Mohannad Alamjathoub, Agri Sci_ | End of Biopesticides Track |

| **5:00** | End of Agrochemical Formulation Track | A Research Update from Balakrishnan Prithiviraj from Dalhousie University  
_Balakrishnan Prithiviraj, Associate Professor, Dalhousie University_ | **5:30** | Close of Conference |
3 ways to register

ONLINE: https://lifesciences.knect365.com/crops-chemicals-usa

EMAIL: registrations@informa-ls.com

CALL: +1-646-895-7444

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For pricing and package options, contact:

Aimee Croke | +1-857- 504-6697
Aimee.Croke@KNect365.com

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<th>CONFERENCE RATES</th>
<th>Register by July 19</th>
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<tr>
<td><strong>2-Day Industry Main Conference Pass</strong> (Tues-Wed)</td>
<td>$2,099</td>
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<tr>
<td><strong>2-Day Supplier * Main Conference Pass</strong> (Tues-Wed)</td>
<td>$2,099</td>
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<td><strong>Workshop Add on</strong> (Mon)</td>
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Organizations that sell to agrochemical companies must register under the ‘supplier’ rate. Only organizations that solely sell direct to end-users/farmers may register under the ‘industry’ rate. All registrations are subject to review by KNect365.

**REGISTER A GROUP OF 4+ AND SAVE:**

Contact Brian Schiff | +1-646-895-7444 | Brian.Schiff@KNect365.com

**VENUE:**
Raleigh Convention Center
500 South Salisbury Street
Raleigh, NC 27601
http://www.raleighconvention.com/

**HOTEL:**
Sheraton Raleigh Hotel
421 South Salisbury Street
Raleigh, NC 27601
Visit our event website under ‘Plan Your Visit’ to book your hotel room.
Room Rates Start at $145/night + tax and are available up through June 30, 2017 or until sold out.

#CACUSA

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